CONTENTS OF VOLUME 23

Number 1

Editorial GEORGE MITCHELL	v	
I HOROWITZ, P THOMPSON	1	The Sophisticated Decision Maker: All Work and No Pay?
A BASU, RW BLANNING	13	Metagraphs
AG KOTTEAKU, LG LAIOS, SJ MOSCHURIS	27	The Influence of Product Complexity on the Purchasing Structure
DF JONES, M TAMIZ	41	Expanding the Flexibility of Goal Programming via Preference Modelling Techniques
SC WARD, CB CHAPMAN	49	Evaluating Fixed Price Incentive Contracts
A MEHREZ, M MUZUMDAR, W ACAR, G WEINROTH	63	A Petri Net Model View of Decision Making: an Operational Management Analysis
IB HIPKIN, AG LOCKETT	79	A Study of Maintenance Technology Implementation
T KOLTAI	89	Fixed Cost Oriented Bottleneck Analysis With Linear Programming
A MUHLEMANN, D PRICE, M AFFERSON, J SHARP	97	A Computer Based Approach for Enhancing Manufacturing Decision Making in Smaller Manufacturing Enterprises: a Longitudinal Study
H BAKER, R EHRHARDT	109	A Dynamic Inventory Model with Random Replenishment Quantities
Key Words	I	
Announcement	III	

Number 2

DBP SIMS, JR DOYLE	117	Cognitive Sculpting as a Means of Working with Managers' Metaphors
K SENGUPTA	125	Cognitive Feedback in Environments Characterized by Irrelevant Information
P SMITH	145	Large Scale Models and Large Scale Thinking: The Case of the Health Services

RL Bregman — 159 Integrating Marketing, Operations, and Purchasing to Create Value

SE Bodily, LR Weatherford — 173 Perishable-asset Revenue Management: Generic and Multiple-price Yield Management with Diversion

J Girard, H Gruber — 187 The Repeated Choice Model and the Feedback Mechanism

Chiang Kao, Liang-Hsuan Chen, Tai-Yue Wang, Shyanjaw Kuo, Shi-Dai Horng — 197 Productivity Improvement: Efficiency Approach vs Effectiveness Approach

CO Ozgur, JR Brown — 205 A Two-Stage Traveling Salesman Procedure for the Single Machine Sequence-Dependent Scheduling Problem

CM Khoong — 221 Decision Support Systems: an Extended Research Agenda

Technical Note

R Rothschild, G Johnes — 231 Encouraging Truthful Revelation when Monitoring is Costly

Key Words — I

Number 3

SY Huh, QB Chung — 235 A Model Management Framework for Heterogeneous Algebraic Models: Object-oriented Database Management Systems Approach

JR Doyle, AJ Arthurs — 257 Judging the Quality of Research in Business Schools: The UK as a Case Study

SK Chen, P Mangiameli, D West — 271 The Comparative Ability of Self-organizing Neural Networks to Define Cluster Structure

E Geisler — 281 An Integrated Cost-performance Model of Research and Development Evaluation

SM Lee, EB Kim — 295 SFG-GP: An Effective Tutoring System for Goal Programming

T Chi, PC Nystrom — 303 Decision Dilemmas Facing Managers: Recognizing the Value of Learning While Making Sequential Decisions

J Mingers, FA O'Brien — 313 Creating Student Groups with Similar Characteristics: A Heuristic Approach

S Aggarwal — 323 Emerging Hard and Soft Technologies: Current Status, Issues and Implementation Problems

Technical Note
M Ben-Daya, M Hariga — 341 Comparative Study of Heuristics for the Joint Replenishment Problem

Key Words — I

Number 4

P Westhead, DJ Storey — 345 Links Between Higher Education Institutions and High Technology Firms

SM Shafer, JR Meredith, RF Marsh — 361 A Taxonomy for Alternative Equipment Groupings in Batch Environments

EE Bischoff, MSW Ratcliff — 377 Issues in the Development of Approaches to Container Loading

J-Y Kim, Y-D Kim — 391 Graph Theoretic Heuristics for Unequal-sized Facility Layout Problems

A De Toni, G Nassimbeni — 403 Supply Networks: Genesis, Stability and Logistics Implications. A Comparative Analysis of Two Districts

N Fuller-Love, H Rhys, M Tippett — 419 Harmonic Analysis, Time Series Variations and the Distributional Properties of Financial Ratios

JYL Thong, CS Yap — 429 CEO Characteristics, Organizational Characteristics and Information Technology Adoption in Small Businesses

VR Kannan, S Ghosh — 443 Using Dynamic Cellular Manufacturing to Simplify Scheduling in Cell Based Production Systems

Technical Note
S-K Lai — 453 A Preference-based Interpretation of AHP

Feedback Section
J Kamburowski — 463 On the Minimum Cost Project Schedule

Y Wu, C Li — 467 On the Minimum Cost Project Schedule—A Response

CB Chapman — 467 On the Minimum Cost Project Schedule—Some Comments

George Mitchell — 468 On the Minimum Cost Project Schedule—Note by the Editor

Key Words — I

Number 5

PC Nutt — 469 Implementation Style and Use of Implementation Approaches

RH Chenhall, D Morris — 485 Organic Decision and Communication Processes and Management Accounting Systems in Entrepreneurial and Conservative Business Organizations

JW Chinneck, RHH Moll — 499 Processing Network Models for Forest Management

SB Eom — 511 Decision Support Systems Research: Reference Disciplines and a Cumulative Tradition

HI Mesak, AM Mayyasi — 525 A Simple Model of International Joint Venture Distributorships: the American–Kuwaiti Experience

WF Bowlin — 539 A Characterization of the Financial Condition of the United States' Aerospace-Defense Industrial Base

CW Dawson — 557 A Dynamic Sampling Technique for the Simulation of Probabilistic and Generalized Activity Networks

AB Pursglove, BG Dale — 567 Developing a Quality Costing System: Key Features and Outcomes

SX Li — 577 An Insurance and Investment Portfolio Model Using Chance Constrained Programming

Key Words — I

Number 6

M Igbaria, J Iivari — 587 The Effects of Self-efficacy on Computer Usage

TY Choi — 607 Conceptualizing Continuous Improvement: Implications for Organizational Change

S Dibb, P Stern — 625 Questioning the Reliability of Market Segmentation Techniques

H Kim, GJ Koehler — 637 Theory and Practice of Decision Tree Induction

EL Gillenwater, S Conlon, C Hwang — 653 Distributed Manufacturing Support Systems: the Integration of Distributed Group Support Systems with Manufacturing Support Systems

I Horowitz, C Zappe — 667 The Linear Programming Alternative to Policy Capturing for Eliciting Criteria Weights in the Performance Appraisal Process

C BRYSON, W CURRIE 677 IT Strategy: Formal Rational Orthodoxy or Contingent Adhocracy?

C-H PAN, S-Y LIU 691 A Comparative Study of Order Batching Algorithms